Retrospective Rating Program

RETRO QUARTERLY REPORT 12/29/2021 GROUP SUMMARY RESULTS

	Projected results as of 12-29-2021 quarterly report							
Organization Name	Coverage	Standard	Projected Retro	Refund / (Assessment)		Developed	Loss	
	Year	Premium	Premium	\$	%	Losses	Ratio	
501(C) Agencies Trust	10-01-2020	\$8,480,368	\$7,095,462	\$1,384,906	16.3%	\$5,834,068	69%	
501(C) Agencies Trust	10-01-2019	\$9,228,833	\$7,489,201	\$1,739,632	18.8%	\$6,147,453	67%	
501(C) Agencies Trust	10-01-2018	\$10,410,282	\$7,667,484	\$2,742,798	26.3%	\$6,276,130	60%	
Archbright	07-01-2020	\$34,467,569	\$28,523,162	\$5,944,407	17.2%	\$24,241,684	70%	
Archbright	07-01-2019	\$41,884,922	\$36,945,774	\$4,939,148	11.8%	\$31,506,433	75%	
Archbright	07-01-2018	\$49,286,689	\$42,791,574	\$6,495,115	13.2%	\$36,534,129	74%	
Archbright - WRPS	01-01-2020	\$2,237,169	\$1,048,691	\$1,188,478	53.1%	\$795,550	36%	
Archbright - WRPS	01-01-2019	\$3,181,224	\$2,117,441	\$1,063,783	33.4%	\$1,719,621	54%	
Associated Builders & Contractors Inland Pacific Chapter	07-01-2018	\$4,931,746	\$4,591,808	\$339,938	6.9%	\$3,591,506	73%	
Associated Builders & Contractors of Western WA	07-01-2020	\$25,963,133	\$17,643,038	\$8,320,095	32.0%	\$14,286,397	55%	
Associated Builders & Contractors of Western WA	07-01-2019	\$25,731,515	\$16,152,863	\$9,578,652	37.2%	\$13,006,829	51%	
Associated Builders & Contractors of Western WA	07-01-2018	\$24,854,845	\$19,216,577	\$5,638,268	22.7%	\$15,685,383	63%	
Associated General Contractors	07-01-2020	\$63,838,046	\$39,544,630	\$24,293,416	38.1%	\$31,845,163	50%	
Associated General Contractors	07-01-2019	\$65,773,230	\$41,872,115	\$23,901,115	36.3%	\$33,787,283	51%	
Associated General Contractors	07-01-2018	\$68,563,958	\$43,408,727	\$25,155,231	36.7%	\$35,013,172	51%	
Association of WA Business - Facilities, Property Management	10-01-2020	\$12,390,186	\$8,158,016	\$4,232,170	34.2%	\$6,773,868	55%	
Association of WA Business - Facilities, Property Management	10-01-2019	\$11,950,083	\$10,924,111	\$1,025,972	8.6%	\$9,180,129	77%	
Association of WA Business - Facilities, Property Management	10-01-2018	\$13,528,402	\$9,967,043	\$3,561,359	26.3%	\$8,345,185	62%	
Association of WA Business - Hospitality	10-01-2020	\$3,899,886	\$3,473,058	\$426,828	10.9%	\$2,847,463	73%	
Association of WA Business - Hospitality	10-01-2019	\$4,918,020	\$3,372,296	\$1,545,724	31.4%	\$2,786,741	57%	
Association of WA Business - Hospitality	10-01-2018	\$6,615,792	\$5,624,427	\$991,365	15.0%	\$4,667,312	71%	
Association of WA Business - Manufacturing	01-01-2020	\$8,780,863	\$6,159,991	\$2,620,872	29.8%	\$5,101,788	58%	
Association of WA Business - Manufacturing	01-01-2019	\$9,369,669	\$4,705,895	\$4,663,774	49.8%	\$3,796,509	41%	
Association of WA Business - Retail, Wholesale Services	10-01-2020	\$13,841,029	\$9,663,568	\$4,177,461	30.2%	\$8,146,587	59%	
Association of WA Business - Retail, Wholesale Services	10-01-2019	\$13,578,119	\$10,917,762	\$2,660,357	19.6%	\$9,239,837	68%	
Association of WA Business - Retail, Wholesale Services	10-01-2018	\$16,228,368	\$13,744,360	\$2,484,008	15.3%	\$11,665,283	72%	
AWC Retro (Association of WA Cities)	01-01-2020	\$17,201,543	\$15,667,397	\$1,534,146	8.9%	\$12,240,734	71%	
AWC Retro (Association of WA Cities)	01-01-2019	\$18,404,256	\$13,872,616	\$4,531,640	24.6%	\$10,726,606	58%	

Retrospective Rating Program

RETRO QUARTERLY REPORT 12/29/2021 GROUP SUMMARY RESULTS

	Projected results as of 12-29-2021 quarterly report							
Organization Name	Coverage	Standard	Projected Retro	Refund / (Assessment)		Developed	Loss	
	Year	Premium	Premium	\$	%	Losses	Ratio	
Building Industry Association of WA	07-01-2020	\$69,867,432	\$43,447,200	\$26,420,232	37.8%	\$36,205,677	52%	
Building Industry Association of WA	07-01-2019	\$70,413,909	\$39,401,140	\$31,012,769	44.0%	\$32,562,489	46%	
Building Industry Association of WA	07-01-2018	\$76,667,272	\$45,281,884	\$31,385,388	40.9%	\$37,586,382	49%	
Greater Vancouver Chamber of Commerce - Manufacturing	07-01-2020	\$2,342,606	\$1,513,646	\$828,960	35.4%	\$949,057	41%	
Greater Vancouver Chamber of Commerce - Manufacturing	07-01-2019	\$2,335,350	\$1,069,600	\$1,265,750	54.2%	\$651,000	28%	
Greater Vancouver Chamber of Commerce - Manufacturing	07-01-2018	\$2,388,726	\$2,666,757	(\$278,031)	-11.6%	\$2,277,603	95%	
LeadingAge Washington	07-01-2020	\$5,997,008	\$4,040,744	\$1,956,264	32.6%	\$3,273,920	55%	
LeadingAge Washington	07-01-2019	\$6,924,956	\$6,860,782	\$64,174	0.9%	\$5,780,868	83%	
LeadingAge Washington	07-01-2018	\$7,568,718	\$8,191,587	(\$622,869)	-8.2%	\$6,928,693	92%	
Life Science Washington	07-01-2020	\$2,907,003	\$2,290,786	\$616,217	21.2%	\$1,720,450	59%	
Life Science Washington	07-01-2019	\$2,896,633	\$1,046,639	\$1,849,994	63.9%	\$732,483	25%	
Life Science Washington	07-01-2018	\$3,018,665	\$1,889,664	\$1,129,001	37.4%	\$1,386,077	46%	
Master Builders Association - GRIP	07-01-2020	\$48,944,175	\$37,542,030	\$11,402,145	23.3%	\$31,922,937	65%	
Master Builders Association - GRIP	07-01-2019	\$47,216,081	\$26,206,702	\$21,009,379	44.5%	\$21,778,725	46%	
Master Builders Association - GRIP	07-01-2018	\$56,291,359	\$35,259,329	\$21,032,030	37.4%	\$29,582,026	53%	
NW District Council of The Assemblies of God	07-01-2020	\$758,853	\$930,133	(\$171,280)	-22.6%	\$655,204	86%	
NW District Council of The Assemblies of God	07-01-2019	\$868,737	\$779,576	\$89,161	10.3%	\$491,976	57%	
NW District Council of The Assemblies of God	07-01-2018	\$1,039,597	\$795,038	\$244,559	23.5%	\$503,034	48%	
PITB - Transportation, Warehouse Facilities	07-01-2020	\$21,143,967	\$12,171,181	\$8,972,786	42.4%	\$10,086,199	48%	
PITB - Transportation, Warehouse Facilities	07-01-2019	\$24,317,521	\$13,350,427	\$10,967,094	45.1%	\$11,020,113	45%	
PITB - Transportation, Warehouse Facilities	07-01-2018	\$26,458,963	\$20,807,440	\$5,651,523	21.4%	\$17,616,120	67%	
PITB Elite - Distillation, Chemicals, Food	01-01-2020	\$7,462,008	\$5,081,613	\$2,380,395	31.9%	\$4,126,563	55%	
PITB Elite - Distillation, Chemicals, Food	01-01-2019	\$12,502,826	\$13,247,743	(\$744,917)	-6.0%	\$12,775,682	102%	
PITB Services - Manufacturing, Processing	01-01-2020	\$4,528,095	\$2,594,289	\$1,933,806	42.7%	\$1,979,104	44%	
PITB Services - Manufacturing, Processing	01-01-2019	\$6,186,242	\$5,149,289	\$1,036,953	16.8%	\$4,027,587	65%	
SMART 'A' Team	07-01-2020	\$38,059,163	\$23,367,784	\$14,691,379	38.6%	\$18,864,312	50%	
SMART 'A' Team	07-01-2019	\$40,411,031	\$22,758,346	\$17,652,685	43.7%	\$18,935,955	47%	
SMART 'A' Team	07-01-2018	\$44,241,882	\$31,552,106	\$12,689,776	28.7%	\$26,709,206	60%	

Retrospective Rating Program

RETRO QUARTERLY REPORT 12/29/2021 GROUP SUMMARY RESULTS

		Projected results as of 12-29-2021 quarterly report							
Organization Name	Coverage	Standard Premium	Projected Retro Premium	Refund / (Assessment)		Developed	Loss		
	Year			\$	%	Losses	Ratio		
SMART Advantage	01-01-2020	\$9,782,054	\$7,780,841	\$2,001,213	20.5%	\$6,524,932	67%		
SMART Advantage	01-01-2019	\$10,178,649	\$7,299,762	\$2,878,887	28.3%	\$6,024,971	59%		
SMART Dream Team	07-01-2020	\$25,897,211	\$14,797,908	\$11,099,303	42.9%	\$12,217,971	47%		
SMART Dream Team	07-01-2019	\$28,154,444	\$12,806,608	\$15,347,836	54.5%	\$10,353,390	37%		
SMART Dream Team	07-01-2018	\$34,855,072	\$17,710,896	\$17,144,176	49.2%	\$14,604,296	42%		
Southwest Washington Contractors Association	07-01-2020	\$1,608,678	\$909,005	\$699,673	43.5%	\$417,643	26%		
Southwest Washington Contractors Association	07-01-2019	\$1,631,989	\$829,588	\$802,401	49.2%	\$380,106	23%		
Southwest Washington Contractors Association	07-01-2018	\$1,760,783	\$954,684	\$806,099	45.8%	\$450,259	26%		
State of WA Department of Enterprise Services	07-01-2019	\$2,280,311	\$1,059,660	\$1,220,651	53.5%	\$763,395	33%		
State of WA Department of Enterprise Services	07-01-2018	\$2,334,216	\$2,020,936	\$313,280	13.4%	\$1,524,688	65%		
Thurston County Chamber of Commerce	10-01-2020	\$814,145	\$811,590	\$2,555	0.3%	\$626,333	77%		
Thurston County Chamber of Commerce	10-01-2019	\$879,588	\$1,012,302	(\$132,714)	-15.1%	\$785,942	89%		
Thurston County Chamber of Commerce	10-01-2018	\$1,424,540	\$1,570,693	(\$146,153)	-10.3%	\$1,076,910	76%		
Towing & Recovery Association of WA	10-01-2020	\$1,001,001	\$704,304	\$296,697	29.6%	\$108,262	11%		
Towing & Recovery Association of WA	10-01-2019	\$1,031,971	\$1,232,277	(\$200,306)	-19.4%	\$1,767,783	171%		
Towing & Recovery Association of WA	10-01-2018	\$1,102,762	\$1,132,178	(\$29,416)	-2.7%	\$767,962	70%		
Tri City Construction Council	07-01-2020	\$4,717,991	\$2,187,679	\$2,530,312	53.6%	\$1,657,403	35%		
Tri City Construction Council	07-01-2019	\$5,138,430	\$3,649,083	\$1,489,347	29.0%	\$2,915,170	57%		
Tri City Construction Council	07-01-2018	\$5,060,105	\$3,740,742	\$1,319,363	26.1%	\$2,996,624	59%		
Vigilant	07-01-2020	\$25,123,273	\$21,870,911	\$3,252,362	12.9%	\$17,952,413	71%		
Vigilant	07-01-2019	\$22,963,215	\$17,743,754	\$5,219,461	22.7%	\$14,468,872	63%		
Vigilant	07-01-2018	\$28,196,306	\$17,899,609	\$10,296,697	36.5%	\$14,923,540	53%		
WA Association of Sewer & Water Districts	07-01-2020	\$1,078,439	\$203,126	\$875,313	81.2%	\$101,947	9%		
WA Association of Sewer & Water Districts	07-01-2019	\$1,144,658	\$1,201,365	(\$56,707)	-5.0%	\$531,866	46%		
WA Association of Sewer & Water Districts	07-01-2018	\$1,185,712	\$1,289,015	(\$103,303)	-8.7%	\$625,005	53%		
WA Food Industry Association	07-01-2020	\$18,223,048	\$14,902,002	\$3,321,046	18.2%	\$12,771,884	70%		
WA Food Industry Association	07-01-2019	\$18,111,808	\$13,769,305	\$4,342,503	24.0%	\$11,751,544	65%		
WA Food Industry Association	07-01-2018	\$18,491,660	\$12,787,084	\$5,704,576	30.8%	\$10,800,674	58%		

Retrospective Rating Program

RETRO QUARTERLY REPORT 12/29/2021 GROUP SUMMARY RESULTS

		Projected results as of 12-29-2021 quarterly report							
Organization Name	Coverage Year	Standard Premium	Projected Retro	Refund / (Assessment) Ś %		Developed Losses	Loss Ratio		
			Premium	\$	-				
WA Health Care Association	07-01-2020	\$20,199,252	\$20,845,440	(\$646,188)	-3.2%	\$18,136,285	90%		
WA Health Care Association	07-01-2019	\$22,902,611	\$18,664,737	\$4,237,874	18.5%	\$16,050,970	70%		
WA Health Care Association	07-01-2018	\$26,100,447	\$19,578,666	\$6,521,781	25.0%	\$16,755,855	64%		
WA Hospitality Association	01-01-2020	\$32,137,838	\$28,209,387	\$3,928,451	12.2%	\$24,425,687	76%		
WA Hospitality Association	01-01-2019	\$51,247,781	\$47,087,837	\$4,159,944	8.1%	\$40,865,851	80%		
WA Manufacturers Council (WMC)	07-01-2020	\$12,053,873	\$6,569,889	\$5,483,984	45.5%	\$5,380,901	45%		
WA Manufacturers Council (WMC)	07-01-2019	\$7,957,664	\$6,208,689	\$1,748,975	22.0%	\$5,151,225	65%		
WA Manufacturers Council (WMC)	07-01-2018	\$8,335,966	\$5,475,607	\$2,860,359	34.3%	\$4,493,241	54%		
WA Manufacturers Council Platinum (WMC Platinum)	07-01-2019	\$5,488,886	\$2,487,252	\$3,001,634	54.7%	\$1,955,678	36%		
WA Manufacturers Council Platinum (WMC Platinum)	07-01-2018	\$4,456,377	\$2,828,264	\$1,628,113	36.5%	\$2,190,831	49%		
WA Retail Association	07-01-2020	\$10,127,740	\$11,741,278	(\$1,613,538)	-15.9%	\$10,113,387	100%		
WA Retail Association	07-01-2019	\$10,493,172	\$7,906,064	\$2,587,108	24.7%	\$6,684,480	64%		
WA Retail Association	07-01-2018	\$12,021,118	\$9,339,979	\$2,681,139	22.3%	\$7,911,303	66%		
WA Retail Association - Automotive	07-01-2020	\$6,218,713	\$4,505,751	\$1,712,962	27.5%	\$3,650,965	59%		
WA Retail Association - Automotive	07-01-2019	\$6,235,335	\$7,579,003	(\$1,343,668)	-21.5%	\$7,825,551	126%		
WA Retail Association - Automotive	07-01-2018	\$5,897,957	\$5,915,667	(\$17,710)	-0.3%	\$4,882,404	83%		
WA State Auto Dealers Association	01-01-2020	\$20,213,481	\$11,281,200	\$8,932,281	44.2%	\$9,398,783	46%		
WA State Auto Dealers Association	01-01-2019	\$23,177,838	\$20,042,763	\$3,135,075	13.5%	\$17,192,659	74%		
WA State Dental Association	04-01-2020	\$1,868,218	\$1,108,814	\$759,404	40.6%	\$685,119	37%		
WA State McDonalds Operators Association	01-01-2020	\$3,199,434	\$1,559,671	\$1,639,763	51.3%	\$1,259,127	39%		
WA State McDonalds Operators Association	01-01-2019	\$3,712,726	\$2,841,687	\$871,039	23.5%	\$2,374,685	64%		
WA State Pharmacy Association	04-01-2020	\$357,540	\$25,444	\$332,096	92.9%	\$4,591	1%		
WA State Pharmacy Association	04-01-2019	\$391,245	\$50,913	\$340,332	87.0%	\$18,565	5%		
WA State Pharmacy Association	04-01-2018	\$416,096	\$65,941	\$350,155	84.2%	\$26,168	6%		
WA Trucking Associations	01-01-2020	\$2,438,676	\$1,403,062	\$1,035,614	42.5%	\$863,803	35%		
WA Trucking Associations	01-01-2019	\$1,966,913	\$2,349,288	(\$382,375)	-19.4%	\$2,068,931	105%		
Washington Cannabusiness Association	04-01-2020	\$2,659,611	\$2,332,953	\$326,658	12.3%	\$1,716,660	65%		

Retrospective Rating Program

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	Projected results as of 12-29-2021 quarterly report							
Organization Name	Coverage Year	Standard Premium	Projected Retro Premium	Refund / (Assessment)		Developed	Loss	
				\$	%	Losses	Ratio	
Washington State Farm Bureau	07-01-2020	\$30,075,580	\$24,222,617	\$5,852,963	19.5%	\$20,643,579	69%	
Washington State Farm Bureau	07-01-2019	\$32,942,477	\$28,049,821	\$4,892,656	14.9%	\$23,978,268	73%	
Washington State Farm Bureau	07-01-2018	\$37,609,316	\$37,379,357	\$229,959	0.6%	\$32,197,090	86%	